

Address: 5 CURTIS ADENIYI JONES CLOSE, OFF ADENIRAN OGUNSANYA STREET, SURULERE LAGOS NIGERIA

Website: www.clearingandforwardingnigeria.com

Email: fanigray@gmail.com/info@clearingandforwardingnigeria.com Phone: +2349075526276. RC1607166

SIMPLIFIED COMPANY PROFILE FOR VAGMON e-GRUP & LOGISTICS LTD





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ABOUT US

Vagmon e-Grup & Logistics is a provider of Cargo Clearing & Freight Forwarding Services. We offer accelerated, pro-active and prompt management of inbound and outbound goods and consignments. This we do through simplification of the complex documentation and communication processes.

Our CEO conceived this business after playing roles such as Logistics Documentation Specialist, Clearance Operations Manager, etc. Responsible for overseeing preparation of commercial documents, he witnessed first-hand the effect of complex multi-party transactions, long paper trails, poor coordination between partners and government agencies, mismanaged port system and resultant cost implications.

Technophobic and fraudulent Agents exacerbate this problem. 5-10 days clearing end up taking 3-4 weeks, with high demurrage arising from poor handling by not well-informed Agents. Importers crave an Agency with right knowledge, condor, and is tech informed.

Vagmon e-Grup & Logistics Ltd is a digitalized Customs Broker with best knowledge of the industry, honest and reliable. Our Logistics Management and Service-Oriented approach improves customer service levels in the industry.

The incorporation of our company under the companies and Allied Matters Act 1990 of the Federal Republic of Nigeria in 2011 initially as Vagmon Integrated Service, but was upgraded to Vagmon e-Grup and Logistics Ltd in 2019. With its registered office located at 2 Kemmer Close Mini Avenue, off NTA Road, Mgbuoba Port Harcourt Rivers State, Nigeria.

Currently, we moved our corporate head office from Port Harcourt to Adeniran Ogunsanya Surulere Lagos for closeness to Apapa. We also maintain an office at #8 Elebor Street D-line Port Harcourt, Rivers State Nigeria.

Due to the nature of Clearing and Forwarding Business, and for the purposes of continuous availability, we have sister companies fully registered with Nigeria Customs. With this arrangement, we remain in business in case our licence is requiring renewal, or by any means blocked by the authority.

Vagmon e-Grup & Logistics have representative at Abuja, the federal Capital Territory, Lagos, Warri, Port Harcourt and Calabar. The company also has made advance progress in establishing overseas contact offices in international shipping hub centres for ease of international transactions. We are guided by the vision and principles of hard work, efficient performance and customer satisfaction. The company pools the expertise of experienced and competent professionals to provide efficient services within the logistics industry. Training and retraining of work force is a culture inherent in with us.



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MISSION STATEMENT

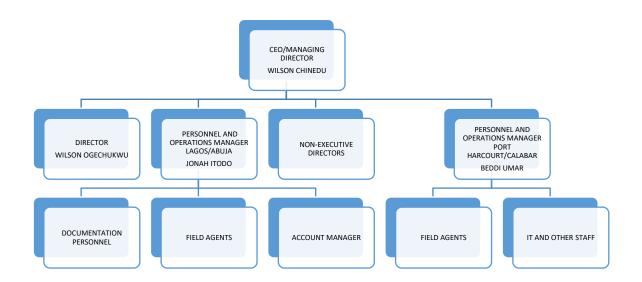
To render a transparently honest and reliable customers-oriented, tailored, and knowledge-based Customs Agency/Brokerage, which oversees entire logistics process, with the goal of equipping clients to optimize costs.

OUR VISION

To be the preferred leader in the clearing and forwarding logistics business in Nigeria by 30 years of business practice.

VAGMON TEAM

Our CEO has been around logistics industry, played roles such as Senior Documentation Manager, Warehouse Manager and Cargo Operations Manager, thus have excellent knowledge in the industry. The operations Manager is a Customs Broker with over 30-year experience in cargo handling. Included in our field team are retired Customs officers, who deliver cargos before stipulated schedule. Our clerical staff are with a minimum of 10 years document handling experience. We have ICT team with experienced bloggers and networking persons, who have the right expertise in the online world. Hence, our website is ranking high on search engines, and has brought good clients to us.





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OUR PRODUCTS/SERVICES

- Shipment pickup from worldwide
- Export documentation
- Cargo booking and shipping
- Pre and post Import documentation
- Import Cargo clearance
- Local haulage/delivery to final destination in Nigeria
- Warehousing and bond arrangements
- Educating and consulting within cargo logistics

BUSINESS PROCESS FOR VAGMON e-GRUP & LOGISTICS LTD

Features & Functionalities

- Manage Customer Touchpoints:
 - Proactively, processing import/export documentation according to customs regulations.
 - Classifying goods to tariff coding system.
 - Calculating duty, taxes in advance.
- Responsiveness and Quick Communications:
 - Accessible on multiple communication channels.
 - Conferring with officials of agencies to facilitate clearance of goods.
- Integrity:
 - Advising customers on import/export restrictions, tariff systems, quotas, customs-related matters.
 - Applying for tariff concessions or duty drawbacks and refunds.
- Planning:
 - Ensuring right shipping channel port for cargo type.
 - Analysing, determining beforehand clearing option.
 - Clear goods promptly within demurrage-free period.
 - Determining best delivery route, most cost effective haulage.



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BRIEF BUSINESS ANALYSIS FOR VAGMON

SWOT Analysis (Strengths, Weaknesses, Opportunities, & Threats)

Strengths:

- Documentation, which is key to clearing, is our forte.
- Unique expertise in Customs Brokerage.
- Tech-savvy

Weakness: Networking is a major weakness. To mitigate this, we have appointed a proven networker as Non-Executive Director of board.

Opportunities: Untapped use of info-tech, blogs and social media integration.

Threats: The threat is in the form of stiff competition by other Agents and high clearing cost. We seek minimum cost of clearing through advance planning.

SELECTED RECENT CLIENTS AND PROJECTS EXCUTED (ARRANGED FROM MOST RECENT)

PROMAT COATING COMPANY NIGERIA LTD

OLU-OBASANJO ROAD, PORT HARCOURT

Contract/Project: this project is for an initial contract of 3 years, awarded 1 February 2024. The details involves documentation, clearance and delivery from Onne seaport to Abuloma Jetty in Port Harcourt. Promat is a contractor to NNLG, and the products are oil and gas coating materials. We have taken delivery of 200Xcontainers since commencement.

DANGOTE GROUP

On the 22 June 2023, Vagmon e-Grup & Logistics Ltd was appointed to clear and deliver goods bound to Dangote Freezone Lekki. We see this as a milestone in our search for bigtime importers. The Dangote Group believes in our ability to deliver jobs seamlessly. They developed this confidence in us, after years of our dealings with their sister company – the Dantata Group. This award is the most recent milestones achieved by our team in recent time.

SALEM ENGINEERING LTD

Peace Avenue Drive Abuloma Port Harcourt Rivers State

Contact: Alex Adacheba salemengineeringltd@yahoo.com, +2348037105520

Contract/Project: Salem Engineering is an engineering company that have running contracts with the federal government of Nigeria, state governments, oil companies like Chevron, Sapelet, Shell, etc. In the year 2019, Vagmon e-Grup & Logistics Ltd is the clearing agent for Salem Engineering. A total of 25 pieces of equipment, machineries have been successfully cleared and delivered to various clients of Salem



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Engineering. The latest delivery is an 8x40ft container delivered as warehouse to warehouse from Qingdao China to Sapelet yard Warri Delta state Nigeria August 2023.

CONMAC TECHNOLOGIES LTD

3RD AVENUE GWARIMPA, ABUJA, MUNICIPAL AREA COUNCIL, FCT Contact Person: Steven Tai conmactech@gmail.com

Project Executed: Import Customs clearance, documentation and local haulage to destination of containers, bulk cargos, vehicles, heavy-duty construction equipment, machinery, and general goods for construction of internal roads in Abakiliki Ebonyi state Nigeria. This was a 4 years contract from 2019 to 2022. Not less than 200 items comprising concrete mixers, batching plants, bulldozers, tippers, caterpillars, rollers, trucks, tractors, graders trailers, machines, etc. all delivered and projects completed satisfactorily.

GAGGAFA NIGERIA LIMITED/CBC GLOBAL CIVIL AND BUILDING CONSTRUCTION NIGERIA LIMITED 123 Gaya Road, Wudil LGA, Kano, Wudi Kano

Project Executed: Gaggafa is a Chinese construction company based in Northern part of Nigeria. Job done for Gaggafa included lump sum pickup, export, documentation, cargo clearance and local delivery from Lagos to Abuja, Kano and Taraba. Construction equipment delivery was for a one-year period in 2018-2019. At least 67 containers cleared and delivered in good shape.

DANTATA PLASTIC LTD

1A Independent Road, Kano, Nasarawa Kano Contact email: sanikofa@yahoo.com

Project Executed: This is clearance and delivery to Kano or Abuja of polymers, machineries, generators, and raw materials for thermoplastics, usually in 20 feet or 40 feet containers. 100Xcontainers delivered to date.

PROFESSIONAL MEMBERSHIP

• Member Association of Nigeria Licensed Customs Agent (ANLCA)

Vagmon e-Group & Logistics Ltd is registered with the statutory bodies as required by Nigeria laws

- Nigeria Ports Authority (NPA)
- Nigeria Customs Service (NCS)

OUR ACCOUNT INFORMATION - NGN



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Bank Name: Guaranty Trust Bank (GTB)
Account Name: Vagmon Integrated Services

Account Number: 0040050956

Swift/Sort Codes: GTBINGLA/058-215012

Bank Name: GTB

Account Name: Vagmon E-Grup & Logistics Ltd

Account Number: 0514730948

Bank Name: UBA

Account Name: Vagmon E-Grup & Logistics Ltd

Account Number: 3002761421

OFFSHORE TRANSFER DETAIL (FORIGN CURRENCIES):

Bank Name: Guaranty Trust Bank (GTB)
Account Name: Vagmon Integrated Services

Account Number: 0264534070

Swift/Sort Codes: GTBINGLA/058-215054

Bank Name: UBA

Account Name: Vagmon E-Grup & Logistics Ltd

Account Number: 1022271629 (Dollar) Account Number: 3002761445 (Pound)

CONTACT US:

5 Curtis Adeniyi Jones Close, off Adeniran Ogunsanya Street, Surulere Lagos, Lagos Nigeria.

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